



# The Circuit

AFFILIATE OF: APS & COPO

*The Official Journal of the International Society of Worldwide Stamp Collectors*

## ARIEL M. POLING

Ariel Poling is one of those quiet people on whom the future of the hobby depends.

A resident of Bedford, Indiana, Poling takes her stamp collecting know-how, plus stamps, supplies and bountiful enthusiasm, to local elementary schools. There she teaches, learns and shares with the young collectors.

Poling is a retired budget analyst. She now devotes considerable time acting as an unofficial liaison between the Bedford post office and the youngsters in her area.

In addition to her work in schools, Poling has formed a club for all ages at the Bedford Public Library. It meets all year and has 25 regular members.

This is the ninth year Poling has "toiled in the vineyard." She figures she has taught more than 300 young people.

As Poling says, "I have no idea how many continue in the hobby, but they have had a good basic foundation for it."

Of the work itself, here is what she says about the difficulties and the rewards:

"It doesn't take anything, other than a desire to pass along stamp knowledge, for a person to sponsor a youth stamp club. There are so many out there wanting to know about stamps and how to start.

"Any adult collector can show a youngster how to hinge stamps, soak stamps, sort stamps, identify stamps and how to assemble a three-ring binder into a stamp album.

"And it isn't hard to do whether it is with one child or a dozen! The pleasure you can get from it is unbelievable. Every time I start a child collecting stamps, I relive the joy of beginning stamp collecting--and it is out of this world!"

So, go thou and do likewise.

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DEADLINE FOR NEXT ISSUE--July 1

## THE 1990 SCOTT CATALOGUE AND PHILATELIC SOCIETIES

Scott Publishing Co. recently has announced that its 1990 Catalogue will contain retail stamp values, that is, stamp values which reflect actual dealer selling prices. Additionally, stamps will be valued in a grade of Fine-Very Fine, one grade higher than in the past.

These changes may have both a short-term and long-term effect on how members of this society take part in specific services offered by the organization.

The combined effect of the changes will render it impossible for a user of the 1990 Scott Catalogues to compare stamp values in any of those volumes with stamp values in past volumes, cautions Wayne Lawrence, Scott president and publisher.

Participants in society-sponsored auctions may need to adjust bidding habits, he adds. Bidding at large discounts from 1990 catalogue value will decrease the bidder's chances of acquiring a lot. For best results, he advises, bidders should compare catalogue values with recent auction price realizations and place bids with that information in mind. Bargains may still occur at auction sales when there is little demand for a particular lot or type of material.

While there may be a perception that the catalogue changes will affect society sales circuits, Lawrence notes that as long as sellers continue to keep their asking prices to retail, there should be no noticeable change in such prices. Sellers who keep their asking prices to a percentage of catalogue value should clearly indicate in the terms what catalogue year and volume is being used for valuations. In the future, sellers may want to reassess that approach.

Society sponsored trading or bartering programs which are keyed to catalogue value will have to make appropriate adjustments, until all of the volumes of the 1990 Scott  
(Turn page, please)

FROM THE DESK OF THE PRESIDENT

It is beginning to quiet down for the summer so there is not much philatelic activity to write about. The search still goes on for a newsletter editor. Since I am writing this in late April and you won't be reading it 'til early June, perhaps things will change by then. I certainly hope so.

I have finally been able to get a P.O. Box at the post office near my home so all of you please note my new address:

P. O. Box 42271

Las Vegas, Nevada 89116

and my phone number is (702) 459-3182. I know some of you make pilgrimages to the "Entertainment Capitol of the World" and I would appreciate a get-acquainted phone call at least while you are in the area.

I am also still waiting to hear from one of our Los Angeles area members who would like to contribute something to the organization by representing the ISWSC at STaMpsHOW 89 in Anaheim in August. As much as I would like to attend, I can see now that it will not be possible barring some unforeseen turn of events.

As you have noticed, we had quite a few new members listed in the last issue of "The Circuit." My personal thanks to those of you who do go out and plug our group and get new members. I hope that Herb will have some announcements of those members who will get next year's membership free for signing up five new members. We are really doing quite well at retaining membership. Most of those dropped just neglect to pay their dues on time. Of course, we do have a few disgruntled members who just resign because the club does not do enough for them, but, neither do they do anything for the club. I always figured that you get out of any organization you join benefits in proportion to what you contribute.

Omni Exchange has grown some more and Tom Allison would like some more help. Drop him a line if you are interested and have a few hours you can spare.

Ken Jenkins #15  
President

Did you hear the one about the man who was mailing an anniversary card to his wife? He took the stamp from the postal employee without reading the message on it. His wife thought his action was intentional. The message on the stamp was Patrick Henry's words: "Give me liberty or give me death." It really happened!

1990 SCOTT CATALOGUES (con't)

Catalogue are published and the participants have had a chance to adapt to the new value structure.

Wherever possible, Lawrence says, barter terms should point out which catalogue year and volume is used.

The long-term effect of the new Scott valuing practices will be quite favorable to barter groups, Lawrence says. The reflection of retail prices throughout the Scott Catalogue will eliminate the country-to-country percentage differences between catalogue value and retail price that occurred under the previous Scott valuing system. Under the new system, it should be possible to trade fairly among all countries and eras, using the 1990 Scott Catalogue as a basis.

Another significant change in the 1990 Scott Catalogue involves the valuing of unused stamps as never-hinged on a country-by-country basis. Where stamp values are based on a never-hinged state, notices will be placed prominently both at the beginning of the country's listing and within the text where such effect on the value begins.

The Scott Catalogue is an annual publication, which reflects market activity as closely as possible. Catalogue users should recognize that currency fluctuations and general market movement may affect individual retail stamp prices during the period following the release of the 1990 Catalogue and preceding the publication of the 1991 edition.

ISWSC Youth Programs

Kenneth L. Costilow, Vice President  
Virginia Beach, VA 23452

Dear Mr. Costilow:

Thank you so much for sending us a box of stamps for the members of our P.S. 16 Stamp Club. The children are excited and enthusiastic about philately. The stamps you have furnished are vitally important to the success of these young collectors and the hobby.

Thank you again for your help and support.

Sincerely,



Steven J. Braunstein  
Principal

SECRETARY-TREASURER'S REPORT

First let's get the routine out of the way. Elsewhere in this issue you will find six more roster additions. Unfortunately at the same time we must drop the following members for non-payment of dues:

- # 41 Smith
- #140 Rochniak
- #145 Amirault
- #192 Marcus
- #195 Wilhelm
- #207 Mueller
- #271 Peloquin
- #298 Warncke
- #301 Cox

Losing old friends is hard!

Address Changes:

- #15 Jenkins - P. O. Box 42271, Las Vegas, Nev. 89116
- #212 Johnson - 302 Stanaford Dr., Beckley, W. Va. 25801
- #215 Needes - 5 Wilmont Turn, Coram, NY 11727
- #218 Ruffing - P. O. Box 95, Wells, Minn. 56097
- #296 Polchinski - 85 Bronx River Rd., Apt.1-F Yonkers, NY 10704

The club acknowledges with thanks the following donations:

- # 32 Terry \$1.80
- # 64 Rosow \$1.60
- #131 Newkirk \$10.00
- #189 Burt \$1.60
- #277 Nebel \$0.20
- #307 Robertson \$2.20
- #352 De Paredes \$2.20

I pass on the sad news of the death of Mary Megnin #219. Mary was the sister of Ariel Poling #76. Ariel, all of us in ISWSC share your grief.

Bud Wheeler #217 writes to say how much he enjoys the Omni Exchange. More of you should take advantage of it. Write Tom Allison #42 or Dave Paul #59 for details.

I often wonder why anyone would join our club if they didn't want to correspond and trade with other worldwide collectors. Putting our members in touch, via the roster, with other members with similar collecting interests, is one of our main purposes in being. Yet, I often receive complaints from members who say that other members never answered their quires. HMM! Think about it!

I enjoyed Jan Shestrum's article in the last issue. Why don't more of you write about your collections and ideas so we can all benefit?

In hand I have a letter from a gentleman (but not a member of ISWSC) who collects mushrooms on slogan meters. Now, in addition to being a worldwide stamp collector I also collect (accumulate would probably be a better word) meters. But I have never seen a mushroom slogan. Have any of you? If so, drop me a card and I'll put you in touch with him.

Now to quote from a letter received from James Burt #189: "Your 'philosophy' as expressed in (last issue) seems reasonable to me. The very name Worldwide Stamp Collectors suggests to me a total lack of specialization. I think there is only one way of near-specialization in worldwide collecting, and that is by branching off into topical categories. Many collectors have at least one topic in addition to their main collecting interest, usually one that has to do with their occupation. For instance, many doctors collect medical subjects on stamps, athletes or sports fans would go for sports in general or a specific sport as shown on stamps, etc.

Something in The Circuit that could benefit most members would be ways to lay out one's own album pages, or alternate ways of housing a collection. I shudder to think of the 6-foot-plus of shelves to hold the Scott International Albums--and the cost--and the accelerating rate of growth in these albums that will require an additional 6 feet of space in a very few years. The cost of supplies and accessories is ridiculous--make your own and spend more on stamps!"

Burt's comment in the first paragraph above was the only one I received. Wonder if that means the rest of you agree with me or ....? Best I do clarify one thing, however. Lots of us worldwide collectors also have side collections of a specialty nature. I, for example, collect U.S. covers, precancels, flag cancels, perfins, meters, postmarks and a few other things. But, (here's the kicker) I'm first and foremost a worldwide collector! I would start a topical collection of military stamps if I had time!

In the Mar-Apr 88 issue a membership contest was announced. The time expired I Jan 89 and unfortunately there were no winners. #s 2 and 15 (Futrell and Jenkins) came closest in that each signed up four new members. (Five was required to win.) #2 (Futrell) and #266 (Clingen) did sign up five new members but not prior to I Jan. Seven other members signed up one or two new members. Since then our biggest recruiter has been Gerlach #233. He has recruited six new members as of this date (but no contest is on at this time). Should we have another contest? (Next page, please)

SECRETARY -TREASURER (con't)

One last point: DUES! Notices were sent in March and April to twenty members who have not yet replied. May dues notices will probably be sent before you receive this issue. Please don't lay it aside for later. Send your dues in promptly. If you decide not to renew tell us why. Your comments will be helpful.

Until next time, Happy Stamping!

Herb Holland #31  
Sec.-Treas.

825 East Torrey St., New Braunfels, TX  
78130 USA

Vice President's Report

We are still receiving a fairly steady flow of donated stamps for the children's program. Of note lately was a two pound box of off-paper U. S. stamps from the St. Petersburg, Florida area which arrived without a note or a return address for it. Either the return address label came off, or the donor wishes to remain anonymous. Anyway, a special thanks to someone for the very generous donation which is already being put to good use.

I continue to get a good percentage of stamps on paper. I would not want to discourage sending stamps of any kind, but just a reminder that off-paper stamps are preferred, mainly to keep postage costs as low as possible.

Be thinking about getting up some lots for our next auctions/mail sales - both the donation and member material effort needs more support if they are to succeed. Also, the election process of any widely-scattered organization is difficult to administer, so every member's attention to the matter is always important.

Happy collecting!

Ken Costilow #142  
Vice President

PET PEEVES

You asked for it! Here are my pet peeves.

Scott pricing--the lack of correlation between catalogue and actual values. Perhaps their 1989 approach will help.

Perhaps this is a corollary to the above. The apparent lack of interest in some issues priced relatively high by Scott, such as China 2155, valued at \$2.00. I have many of these and nobody wants them. The same is true of Great Britain #774, \$2.00, and Ireland 359, \$3.50.

ROSTER ADDITIONS:

- |      |  |         |     |      |
|------|--|---------|-----|------|
| #347 | Pierre A. Quellette<br>6530 Boulevard Lacordaire<br>Montreal, HIT 2K1<br>CANADA    | 2/28/89 | No  | Used |
| #348 | Charles J. Di Como<br>7 Timber Lane<br>Fort Salonga, New York 11768<br>USA         | 3/2/89  | Yes | Both |
| #349 | Cai Yi Kun<br>126 Kim Tian Road<br>04-81<br>SINGAPORE 0316                         | 3/4/89  | Yes | Both |
| #350 | Dr. Jose Socrates<br>45 Marlborough Rd<br>Ipswich, Suffolk,<br>ENGLAND IP4 5AX     | 3/13/89 | Yes |      |
| #351 | Flay C. Blanchard<br>2429 Wedgewood Dr.<br>Mansfield, Ohio 44903<br>USA            | 3/23/89 | Yes | Used |
| #352 | Arturo Garcia DeParedes<br>APDO 994 Zona Postal 9A<br>Panama<br>REPUBLIC OF PANAMA | 4/24/89 |     |      |

AUCTION - AUCTION

ALL MEMBERS PLEASE NOTE: We have two entirely different and unrelated auction/mail sales in the ISWSC. One is a donation auction with all proceeds after expenses going to the treasury and it is conducted once a year, usually in October, by Dalene Thomas #101, of Lakewood, Colorado. She will accept donations at any time for this sale. The other auction/mail sale is conducted by Dr. Wallace Johnson #212 of Beckley, West Virginia and is for your personal gain with only a 20% commission going to the club treasury. This sale is usually conducted during the winter when enough lots are received to warrant a sale. Please be sure you know which sale you are participating in. We would hate to sell an inverted Jenny for contribution to the club treasury.

DEADLINE FOR NEXT ISSUE  
Send an article or  
letter to the editor by July 1, 1989

THE EDITOR'S LINE

I'm still at it! There are a couple of possibilities for a new editor, but nothing is definite yet.

So, keep sending those articles and letters to me. I've about exhausted the supply! If a new editor comes forward, I will send to the new editor any articles you send. If there is no decision by July of a new editor, I'll be back. We do need the newsletter. (To page 6)

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Make all checks payable to ISWSC.

**CLASSIFIED ADS**

**APPROVALS:** Member #72 breaking up used worldwide collection of over 50,000. Request a selection at 3¢ or 5¢ each regardless of cat. value. Larry Guethlein, Box 15156, Charlotte, NC 28211

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SECOND ANNUAL DONATION AUCTION

The second ISWSC donation auction will be held in the Sept.-Oct. newsletter. Now is the time to start sending your donation lots to the club.

Members are asked to donate lots with a value of \$5 or more. All proceeds from the donation auction go to the club treasury. Let's make this auction even bigger and better than last year's.

Send your lots to: Dalene Thomas, 8612 W. Warren Ln., Lakewood, Co. 80227-2353

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I DO EVERYTHING SHORT OF PUTTING THEM IN YOUR ALBUM.

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50 CHANNEL IS. \$2.75  
60 EUROPE \$3.25  
70 GERMANY \$2.75  
45 GREECE \$4.50  
60 ICELAND, GREENLAND & FAROE IS. \$9.25  
50 IRELAND \$2.75  
50 JUST PLAIN ISLANDS \$3.50  
60 MEDITERRANIAN \$4.50  
50 SCANDINAVIA \$4.00  
70 WORLD MIX \$3.75  
50 PERFINs \$2.50  
50 NOTHING UNDER \$1.00-88 CAT. \$18.75  
50 NOTHING UNDER \$.50-CAT. \$7.25

WHILE THEY LAST, ALL MINT.

50 AUSTRIA \$6.25  
2 SETS FIJI IS. \$37.50  
6 SETS FIJI IS. \$17.75  
8 SETS FIJI IS. \$10.25  
6 SETS FIJI IS. \$9.25  
50 GERMANY \$2.00  
40 WORLD MIX \$5.50  
41 UNITED NATIONS \$3.75  
44 SAMOA \$39.50

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